## High School

1. Which is included in the determination of your FICO score?
A. your age
B. your salary
C. payment information on credit-card accounts
D. whether or not you are participating in credit counseling
2. About how many years would it take for $\$ 1,000$ to become $\$ 2,000$ if $\$ 1,000$ is deposited in a savings account with an interest rate of 7.2 percent?
A. 7.2
B. 10.0
C. 14.4
D. 20.0
3. If you are a borrower, compound interest
A. works in your favor, and also works in your favor if you are a saver.
B. hurts you, and also hurts you if you are a saver.
C. works in your favor, but hurts you if you are a saver.
D. hurts you, but works in your favor if you are a saver.
4. What primary function is money serving when it is used to buy a ticket to a movie?
A. store of value.
B. flow of funds.
C. unit of account.
D. medium of exchange.
5. Profits are equal to total
A. revenue minus total cost.
B. assets minus total liabilities.
C. sales minus wages and salaries.
D. proprietorships.
6. Common stocks, limited liability, and unlimited life are basic characteristics of
A. cartels.
B. partnerships.
C. corporations.
D. proprietorships.
7. John is considering buying one of two cars: one with a price $\$ 20,000$ and the other, $\$ 18,000$. If the sales tax he must pay is $8 \%$ and he is going to finance the entire purchase of this car at $10 \%$ simple interest for one year, what is the actual difference in the cost of these two cars?
A. $\$ 2000$
B. $\$ 2160$
C. $\$ 2360$
D. $\$ 2376$
8. A family is thinking about renting out its house for the month they are on vacation. Their monthly mortgage payment is $\$ 500$ and the monthly utilities are $\$ 200$ if the house is occupied and only $\$ 100$ if it is not. It is in their best interest to rent out the house if they can get at least how much for the month?
A. $\$ 100$
B. $\$ 200$
C. $\$ 500$
D. $\$ 600$
9. Over two-thirds of all income earned in the U.S. is what kind of income?
A. Profits from small businesses and corporations.
B. Dividends and interest earned on stocks and bonds.
C. Wages and salaries from selling labor services.
D. Rents and royalties earned from selling land and other natural resources.
10. Given everything else the same, the more productive a worker becomes:
A. the greater the demand for his/her services.
B. the greater the wage a business is able to offer the worker.
C. Both $A$ and $B$ are true.
D. Neither A nor B is true.
11. An employee works for 40 hours per week at $\$ 10$ per hour and has $\$ 50$ in federal income taxes, $\$ 20$ in state income taxes, and \$30 in Social Security taxes deducted each week. In addition, the employee saves $\$ 20$ per week. What is this employee's net pay?
A. $\$ 280$.
B. $\$ 300$.
C. $\$ 310$.
D. $\$ 330$.
12. Emily works full-time at Handy Dandy Hardware. Who pays the FICA contributions on Emily's wages?
A. Only Emily.
B. Only Emily's employer.
C. Both Emily and her employer (split equally).
D. Both Emily and her employer (split according to Emily's wage contract).
13. Katie is considering buying a $\$ 16,000$ car. She must pay $6 \%$ in state sales taxes, as well as, $1 \%$ in local sales taxes on the value of the car. What would be the total cost of the car to her?
A. $\$ 16,800.00$
B. $\$ 16,690.00$
C. $\$ 17,120.00$
D. $\$ 17,129.60$
14. An income tax requires people making $\$ 100,000$ to pay $\$ 15,000$ in income tax, those making $\$ 25,000$ to pay $\$ 5000$ and those making $\$ 10,000$ to pay $\$ 3000$. What kind of tax is this?
A. Progressive
B. Proportional
C. Regressive
D. Flat
15. Mindy sold some stocks for $\$ 10,000$ that she bought two years ago for $\$ 6000$. What is true about her federal income tax obligation as a result of this sale?
A. She would owe no taxes on this sale.
B. She would be subject to normal income rates on the entire $\$ 10,000$.
C. She would be subject to normal income rates on the difference of $\$ 4000$.
D. She would be subject to capital gains rates on the difference of $\$ 4000$.
16. What is the difference between gross and net pay?
A. Net pay is gross pay minus saving.
B. Gross pay is net pay minus saving.
C. Gross pay is net pay minus taxes and deductions.
D. Net pay is gross pay minus taxes and deductions
17. Which of the following goods or services is most likely to be purchased with funds generated from local taxes?
A. Income security programs
B. Police and fire protection
C. Highways
D. National defense
18. You incur a tax-deductible expense (such as, interest on your mortgage) of $\$ 4000$. If you are in the $35 \%$ income tax bracket, what is your after-tax cost?
A. \$1400
B. $\$ 2600$
C. \$5400
D. $\$ 6600$
19. 

Jermaine has the following expenses:
Monthly: Mortgage $\$ 600$
Car loan \$200
Car expenses $\$ 100$
Food \$400
Utilities \$300
Personal \$200

Yearly: Insurance $\$ 3000$
Property tax $\$ 1000$

Healthcare \$1000
Vacation \$1000

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If Jermaine's net pay is $2000/month, then he:
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A. is living within his means.
B. is able to save at least $\$ 100$ each month.
C. has a balanced budget (his expenses exactly
equal his income).
D. needs to reduce his expenses to balance his budget.
20. The Jackson family has a balanced annual budget. They now decide to take an unplanned vacation. Each of the following adjustments taken alone allows them to take the vacation and maintain a balanced budget except for which one?
A. Spend less on dining out and other activities.
B. Save less for their retirement.
C. Increase their income by taking on extra jobs
D. Increase their credit card balance.
21. "Pay yourself first" means which of the following?
A. Pay all your bills before setting aside any saving.
B. Budget your income to those things that give you the most satisfaction.
C. Allocate part of your income to savings before budgeting your spending.
D. Pay off credit card balances before buying more on credit.
22. Steven's monthly net pay is $\$ 1200$. He wants to save $15 \%$ each month. If his monthly expenses except for entertainment are $\$ 800$, how much can he spend on entertainment?
A. $\$ 580$
B. $\$ 382$
C. $\$ 280$
D. $\$ 220$
23. What is Greta's ending cash balance for the year based on the following information: beginning cash balance: $\$ 25,000$, salary: $\$ 40,000$, interest income: $\$ 5000$, taxes: $\$ 10,000$, rent: $\$ 18,000$, utilities: $\$ 6000$, food: $\$ 6000$, all other expenses $\$ 7000$ ?
A. $\$ 2000$
B. $\$ 13,000$
C. $\$ 23,000$
D. $\$ 27,000$

| Income over.. | but not over.. | pay this tax |
| :---: | :---: | :---: |
| \$0 | \$20,000 | 5\% of income |
| \$20,000 | \$50,000 | $\$ 1000$ plus $6 \%$ of amount over $\$ 20,000$ |
| \$50,000 | \$100,000 | $\$ 2800$ plus 7\% of amount over $\$ 50,000$ |
| If Clark's income he owe? | $\text { is } \$ 60,000 \text {, how }$ | much income tax does |
| A. $\$ 3500$ |  |  |
| B. $\$ 3800$ |  |  |
| C. \$4200 |  |  |
| D. $\$ 4500$ |  |  |

25. Running budget deficits tends to lead to all of the following except:
A. increasing credit card debt.
B. increasing assets.
C. difficulty meeting unexpected expenses.
D. having more goods and services today, but much less tomorrow.
26. If Jessica deposited $\$ 100$ two years ago in a new account that pays $10 \%$ interest compounded quarterly, what would be the current balance of her account?
A. $\$ 110$.
B. $\$ 120$.
C. $\$ 121$.
D. More than $\$ 121$.
27. About how many years would it take for $\$ 100$ to become $\$ 400$ if the $\$ 100$ is invested in a fund earning 6\%?
A. 6
B. 12
C. 18
D. 24
28. The Securities and Exchange Commission:
A. promotes insider trading.
B. sets the prices of stocks and bonds.
C. requires publicly-owned companies to disclose truthful information about their financial positions.
D. must approve trades made on the major U.S. stock exchanges before they are final.
29. When stocks are first issued by a company, who buys them?
A. Investment banks
B. Stockbrokers
C. A stock exchange
D. Individual investors
30. Geanie backs her car into a pole causing $\$ 1000$ worthof damage to her car. She has an auto insurance policy with a $\$ 250$ deductible. If she has her car fixed, how much will her insurance company pay?
A. $\$ 0$.
B. $\$ 250$.
C. $\$ 750$.
D. $\$ 1000$.
31. C
32. B
33. D
34. D
35. A
36. C
37. D
38. D
39. C
40. $B$
41. A
42. C
43. C
44. A
45. D
46. D
47. B
48. B
49. D
50. D
51. C
52. D
53. C
54. A
55. B
56. D
57. D
58. C
59. A
60. C
